### Exsion 365 Cases



# Working With Exsion COSMO CONSULT's Story

#### **Business Situation**

The financial controllers working hard at COSMO's customers faced the same challenge: needing reports that provide real-time answers without the hassle of manually gathering data. Traditionally, controllers would spend hours copying and pasting data from different sources, trying to piece together a clear picture.

This is a trend that is found across many industries and it's a problem that financial controllers rarely get the right support in solving.

#### Solution

With Exsion, the struggles Exsion customers were having are simply a thing of the past.

By connecting tables and combining figures that would otherwise take hours – or be nearly impossible – to compile, Exsion simplifies the entire process. The tool is invaluable for financial teams and CFOs who need insights on tap to be able to make informed decisions.

With Exsion, seeing financial patterns is easier than ever. Whether it's tracking purchasing trends, monitoring manufacturing costs, or analyzing financial performance, the ability to visualize data empowers businesses to act proactively and get ahead.









Data-driven decision-making has become the backbone of financial success. For finance professionals, access to real-time, accurate financial data is essential for making informed choices. But lots of businesses still struggle with time-consuming manual reporting, clunky interfaces, and tools that simply don't match their needs.

For **COSMO CONSULT, Exsion** has been a big part of its service offering, helping make data analysis seamless and empowering financial professionals to act fast in the right way.

## A consultant's journey with Exsion

Anders Willberger, a financial controller turned consultant, has been working with **Exsion** since 2014. Introduced to the tool by his former boss and guided by **Exsion365** consultants, Anders quickly recognized the power of Exsion in simplifying financial reporting. Since then, he has been instrumental in bringing **Exsion** to the Nordic market, using his knowledge of Excel and NAV to help businesses of all sizes gain control over their financial data.

Today, **COSMO CONSULT** not only resells **Exsion Reporting** but also provides guidance and training on how to leverage its full potential. In Sweden, Anders alone has helped 30 - 40 companies – both large and small – enhance their financial reporting with **Exsion**.









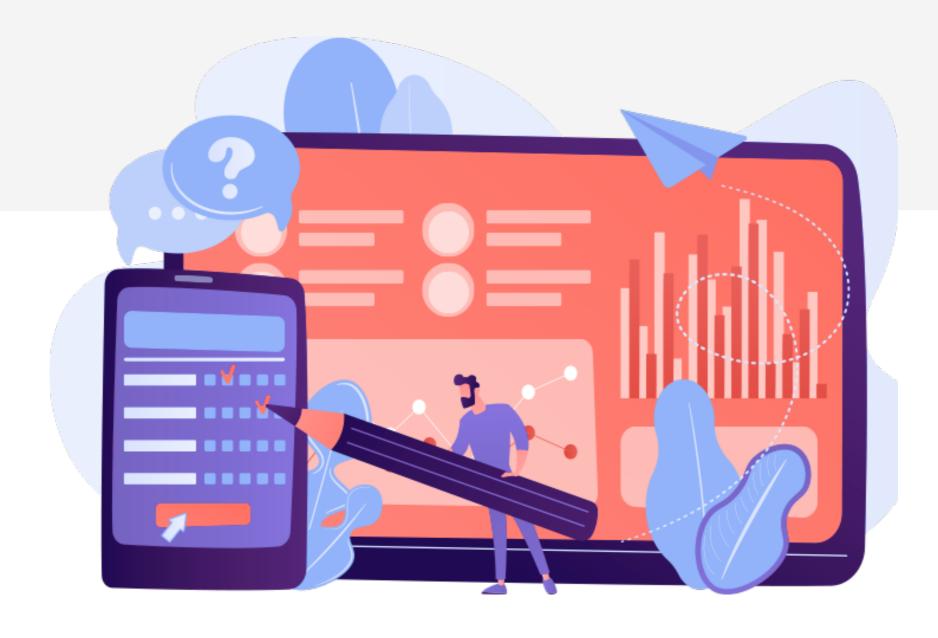
### Why Exsion stands out

One of **Exsion's** greatest advantages is its deep integration with Excel, a platform that financial professionals already know and trust. Unlike complex BI tools that require extensive training, **Exsion** is intuitive – it works just how you expect it to.

For consultants, **Exsion** is a game-changer. It provides a transparent view of Business Central data, making it an excellent resource for auditors and financial advisors. It also simplifies third-party data sourcing, helping businesses integrate financial insights seamlessly into their operations.

At **COSMO CONSULT,** onboarding new users with **Exsion** is quick and efficient. After an initial setup, most customers find themselves comfortable with the tool almost immediately. It's basically plug-and-play, allowing finance teams to start building standard reports from day one.

Additionally, **COSMO CONSULT** often pre-builds customized reports for clients, meaning they get the exact insights they need before expanding their reporting capabilities on their own.









### Anders Willberger recommends:



### The Competitive Edge

While tools like Power BI serve well as dashboard solutions for KPIs, **Exsion** goes deeper, helping businesses uncover the 'why' behind the numbers. It offers a unique advantage for controllers who want to drill down into specific financial data and generate reports tailored to their unique business needs. **Exsion** shows exactly where the data from Business Central is coming from with the drill-down function and then takes the user from Excel to Business Central with all the filters applied – that's just one of the reasons that **Exsion** is the controller's best friend.

By focusing on a fast, user-friendly experience, **Exsion** continues to evolve, making financial reporting even more powerful and accessible. Looking ahead, Anders sees potential for Exsion to expand further into manufacturing and consulting, where financial professionals need fast, detailed, and customizable reports.









#### Want to find out more?

Watch the webinar with **Thomas Werkhoven (Exsion365)** and **Anders Willberger (COSMO)** to learn how **Exsion Reporting** helps Microsoft Dynamics 365 Business Central users create efficient, customized reports.

Watch the Webinar here >>



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exsion365.com office@exsion365.com

Groen van Prinsterersingel 47 2805 TD Gouda The Netherlands Tel +31(0)182580411